Welcome!

PRESENTED BY:
Edmund J. Kelly
President & CEO
AAIS
2018 AAIS Main Event

- Thought-Provoking Agenda
- Presentations/Discussions
- Networking
- Collaboration
- Anti-Trust Guidelines
“2020 Foresight“
Solving for the Seen and Unseen

OPPORTUNITY

CHALLENGE
“2020 Foresight”
Solving for the Seen and Unseen
“2020 Foresight”
Solving for the Seen and Unseen
“2020 Foresight“
Solving for the Seen and Unseen
Disruption...Sharing Economy

Changes in Auto/Homeowners Insurance
Disruption...Marijuana

Changes in Social Norms...Legislation...Regulation
Disruption...Climate Change

Changes in Property Exposures
Disruption…Autonomous Vehicles

Changes in Personal and Commercial Auto
Disruption…Mobile Technologies

Changes in Personal and Commercial Auto
Disruption…Blockchain

Will it change in the way insurance is done?
Technology Revolution...
Modernizing...

Member Focused Advisory Solutions
“2020 Foresight”
Solving for the Seen and Unseen
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Chuck Chamness
NAMIC

Mark Purowitz
Deloitte Consulting

Craig Bedell
IBM
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Matt Mosher
A.M. Best

Karen Furtado
Strategy Meets Action

Rohit Verma
Crawford & Company

Framing the Challenges Ahead
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Mike Chaney
Mississippi DOI

James Donelon
Louisiana DOI

Jim Ridling
Alabama DOI

Regulatory Update
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Breakout Sessions

**BREAKOUT SESSIONS I** 2–3 p.m.

- How Insurtech Companies See the Future of Insurance
  - Hunter Ballroom
- Florida State Legislators Update
  - Harbor A
- Trends in Inland Marine
  - Harbor C
- Can You CannaBOP?
  - Cove

**BREAKOUT SESSIONS II** 3:30–4:30 p.m.

- How Insurtech Companies See the Future of Insurance (repeat)
  - Hunter Ballroom
- NEW: Intro to AAIS Tech Solutions
  - Harbor A
- What’s Up Down on the Farm?
  - Harbor B&C
- The New Age of Auto Insurance
  - Cove
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Doug Fincannon
Alamance Farmers Mutual

AAIS Member Brief
BREAKOUT SESSIONS | 2-3 p.m.

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  - Cove
3:30–4:30 p.m.

**How Insurtech Companies See the Future of Insurance (repeat)**
Hunter Ballroom

**NEW: Intro to AAIS Tech Solutions**
Harbor A

**What’s Up Down on the Farm?**
Harbor B&C

**The New Age of Auto Insurance**
Cove