For companies looking to write boat and yacht coverage as a specialty carrier, or watercraft as a component of a comprehensive product suite, AAIS delivers complete Boatowners and Yacht programs that include forms and endorsements, rules and factors, and loss costs.

Whether looking to insure a small fishing boat, a weekend cruiser or a commercial yacht, the AAIS Watercraft program has the flexibility to handle nearly all watercraft.”

The **AAIS Watercraft Program** provides:
- Tailored solutions for Boatowners and Yacht.
- Comprehensive sets of forms and endorsements.
- Complete manual rules, factors, and loss costs.
- Compliance with state laws, rules, and regulations.

**Hi-Tech Delivery**
- AAIS rating algorithms are easily programmed.

**Dedicated Service**
- For companies who wish to insure personal watercraft on an accommodation, the AAIS Watercraft can be easily integrated with the AAIS Homeowners product.
- AAIS provides onboarding support as a roadmap for successful conversion to the AAIS program, while considering the Member’s current system.

For more information on the AAIS commitment to quality member focused service, contact an AAIS advisor.

membership@aainline.com
800.564.AAIS
THE AAIS WATERCRAFT PROGRAM SUPPORTS CARRIERS LOOKING TO WRITE BOAT AND YACHT COVERAGE AS A SPECIALTY CARRIER, AS A COMPONENT OF A COMPREHENSIVE PRODUCT SUITE.

Superior Service Supporting Member Growth
AAIS solutions are supported by a modern infrastructure, advanced technologies and a team of experienced and dedicated AAIS Advisors committed to delivering superior service...a hallmark of the AAIS approach.

Compliance, Filing and Government Affairs
All AAIS programs are supported by a team of lawyers, government affairs and product compliance specialists dedicated to monitoring laws and regulations impacting forms and rates. Members gain confidence knowing AAIS forms and manuals are kept up-to-date and fully compliant with the latest laws and regulations.

Statistical Reporting Services
For decades, AAIS has been a licensed statistical agent in 51 jurisdictions for all P&C lines, collecting data that helps Members meet regulatory statistical reporting responsibilities. Data reported to AAIS supports loss cost development and ratemaking that aids in the development of new products. AAIS statistical reporting services are included in Association Membership agreements and earn Members Preferred Pricing on their AAIS program affiliations (forms, manual rules, and rating info).

Actuarial Advice and Counsel
AAIS programs are fueled by our accredited actuarial specialists with the data, expertise, and tools to deliver credible, refined rating information. The AAIS actuarial team provides valuable counsel to Members’ actuarial operations, particularly when considering new markets or exploring new rating variables.

Stride Insurance Solutions
Stride integrates the next generation capabilities of AAIS with advanced insurance technologies and support to deliver customized, modern programs with advanced infrastructure. The Stride team collaborates with Partners to develop unique solutions only offered by AAIS. Stride is dedicated to helping Members leverage emerging technologies and opportunities to enhance efficiency and promote growth.

For more information...
To find out more about AAIS’s Personal Lines solutions contact an AAIS Advisor:

John Kadous, CPCU, CPM
Vice President, Personal Lines & Auto
johnk@aaisonline.com

Before coming to AAIS in 2014, John had more than 26 years of experience in insurance, including 13 years with GEICO and nearly 12 years as an underwriting and product management director with USAA. John earned his bachelor’s degree from the University of Iowa and an MBA from Regis University. He holds a designation as a certified product manager from the Association of International Product Marketing and Management, as well as his CPCU designation.