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COMMERCIAL IM ◀
 COMMERCIAL OUTPUT
 INLAND MARINE GUIDE

COMMERCIAL INLAND MARINE

For carriers seeking a comprehensive collection of commercial inland marine products and services, AAIS delivers forms, manual rules and rating information for the filed classes of commercial inland marine insurance.

The **AAIS Commercial Inland Marine Program** provides:

- More than 70 multistate forms, endorsements and schedules, as well as required state-specific endorsements for numerous classes, including:
 - Accounts Receivables
 - Camera and Musical Instrument Dealers
 - Floor Plan Merchandise
 - Jewelry Dealers
 - Mobile Equipment Dealers (formerly Implement Dealers)
 - Musical Instruments
 - Negative Film
 - Photographic Equipment
 - Physicians and Dentists Equipment
 - Signs
 - Theatrical Property
 - Valuable Papers and Records
- Easy to read forms with language that is consistent with the AAIS Inland Marine Guide.
- Manual rules with streamlined rating procedures.
- Loss cost rating information.

Hi-Tech Delivery

- Online delivery of forms, manual rules and rating info.
- Materials available on Reference Connect.

Dedicated Service

- Inland Marine experts to respond to your inquiries and support your success.
- Compliance team dedicated to keeping AAIS programs compliant.
- Onboarding services to identify solutions for affiliates and define and deliver customized onboarding services to ensure efficient implementation of AAIS programs.
- Statistical reporting services.

For more information on the AAIS commitment to quality member focused service, contact an AAIS advisor.

membership@aaisonline.com
800.564.AAIS



Member Focused Advisory Solutions



AAIS...THE INDUSTRY LEADER IN
COMMERCIAL INLAND MARINE AND
OUTPUT COVERAGE PROGRAMS.

Superior Service Supporting Member Growth

AAIS solutions are supported by a modern infrastructure, advanced technologies and a team of experienced and dedicated AAIS Advisors committed to delivering superior service...a hallmark of the AAIS approach.

Compliance, Filing and Government Affairs

All AAIS programs are supported by a team of lawyers, government affairs and product compliance specialists dedicated to monitoring laws and regulations impacting forms and rates. Members gain confidence knowing AAIS forms and manuals are kept up-to-date and fully compliant with the latest laws and regulations.

Statistical Reporting Services

For decades, AAIS has been a licensed statistical agent in 51 jurisdictions for all P&C lines, collecting data that helps Members meet regulatory statistical reporting responsibilities. Data reported to AAIS supports loss cost development and ratemaking that aids in the development of new products. AAIS statistical reporting services are included in Association Membership agreements and earn Members Preferred Pricing on their AAIS program affiliations (forms, manual rules, and rating info).

Actuarial Advice and Counsel

AAIS programs are fueled by our accredited actuarial specialists with the data, expertise, and tools to deliver credible, refined rating information. The AAIS actuarial team provides valuable counsel to Members' actuarial operations, particularly when considering new markets or exploring new rating variables.

Stride Insurance Solutions

Stride integrates the next generation capabilities of AAIS with advanced insurance technologies and support to deliver customized, modern programs with advanced infrastructure. The Stride team collaborates with Partners to develop unique solutions only offered by AAIS. Stride is dedicated to helping Members leverage emerging technologies and opportunities to enhance efficiency and promote growth.

For more information...

To find out more about AAIS's Inland Marine solutions contact:

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Bob has been with AAIS since 1992, and also has 18 years of experience as an inland marine manager at the branch, regional, and home office level for CNA and Zurich American. During his years at AAIS, Bob has been the principal developer of the AAIS Commercial Output Program and the Inland Marine Guide. Bob has been invited to speak at numerous industry meetings, and served for several years as a member of the legislative and regulatory affairs committee of the Inland Marine Underwriters Association (IMUA). He is a graduate of Hillsdale College in Michigan.



Member Focused Advisory Solutions