COMMERCIAL OUTPUT PROGRAM

For insurance carriers seeking a comprehensive program for writing and rating large to medium size, multi-location commercial property risks, AAIS delivers a highly regarded program that includes built-in commercial property and inland marine coverages and flexible rating procedures to rate each risk individually.

The AAIS Commercial Output Program (COP) provides:
- Open Perils building and personal property coverage.
- Coverage for buildings under construction.
- A choice between blanket or scheduled coverage, or a combination of the two.
- Business income, equipment breakdown and spoilage options.
- Coverage for mobile equipment throughout territory.
- Built-in coverage extensions and supplemental coverages for rewards, brands and labels, consequential loss, and inventory and appraisals.
- Built-in coverages for accounts receivables, property in transit, property on exhibit, sales representative samples, fine arts and valuable papers.
- Built-in computer coverages including virus and hacking and software storage.
- Discovery and loss sustained crime coverage options
- Green coverage options.
- A flexible, deficiency point rating methodology underwriters can use to reflect relevant risk characteristics.

Hi-Tech Delivery
- Online delivery of forms, manual rules, rating information and related material.
- Supported by AAIS’s rating engine, a centralized, flexible, cost-effective cloud-based application for managing a company’s COP product line.
- COP materials available on Reference Connect.

Dedicated Service
- Commercial Output experts to respond to your inquiries and support your success.
- Compliance team dedicated to keeping AAIS programs compliant.
- Onboarding services to identify solutions for affiliates and define and deliver customized onboarding services to ensure efficient implementation of AAIS programs.
- Statistical reporting services.

For more information on the AAIS commitment to quality member focused service, contact an AAIS advisor.

membership@aaisonline.com
800.564.AAIS
Superior Service Supporting Member Growth

AAIS solutions are supported by a modern infrastructure, advanced technologies and a team of experienced and dedicated AAIS Advisors committed to delivering superior service...a hallmark of the AAIS approach.

Compliance, Filing and Government Affairs

All AAIS programs are supported by a team of lawyers, government affairs and product compliance specialists dedicated to monitoring laws and regulations impacting forms and rates. Members gain confidence knowing AAIS forms and manuals are kept up-to-date and fully compliant with the latest laws and regulations.

Statistical Reporting Services

For decades, AAIS has been a licensed statistical agent in 51 jurisdictions for all P&C lines, collecting data that helps Members meet regulatory statistical reporting responsibilities. Data reported to AAIS supports loss cost development and ratemaking that aids in the development of new products. AAIS statistical reporting services are included in Association Membership agreements and earn Members Preferred Pricing on their AAIS program affiliations (forms, manual rules, and rating info).

Actuarial Advice and Counsel

AAIS programs are fueled by our accredited actuarial specialists with the data, expertise, and tools to deliver credible, refined rating information. The AAIS actuarial team provides valuable counsel to Members’ actuarial operations, particularly when considering new markets or exploring new rating variables.

Stride Insurance Solutions

Stride integrates the next generation capabilities of AAIS with advanced insurance technologies and support to deliver customized, modern programs with advanced infrastructure. The Stride team collaborates with Partners to develop unique solutions only offered by AAIS. Stride is dedicated to helping Members leverage emerging technologies and opportunities to enhance efficiency and promote growth.

For more information...

To find out more about AAIS’s Inland Marine solutions contact:

Robert Guevara
Vice President, Inland Marine & Commercial Lines
bobg@aaisonline.com

Bob has been with AAIS since 1992, and also has 18 years of experience as an inland marine manager at the branch, regional, and home office level for CNA and Zurich American. During his years at AAIS, Bob has been the principal developer of the AAIS Commercial Output Program and the Inland Marine Guide. Bob has been invited to speak at numerous industry meetings, and served for several years as a member of the legislative and regulatory affairs committee of the Inland Marine Underwriters Association (IMUA). He is a graduate of Hillsdale College in Michigan.