

For speedy, reliable insights and action on legislative, judicial, or regulatory changes that affect insurance products and services, look to AAIS.

AAIS Government Affairs, Legal & Compliance professionals continuously monitor the regulatory environment for changes in the evolving P&C marketplace and delivers timely updates to our Members. That vigilance also helps ensure AAIS maintains compliant forms.

AAIS Government Affairs, Legal & Compliance (GLC) services include:

- Participation in government relations activities through trade associations and other national entities.
 - Sharing information on impending regulatory actions with Members.
 - Contributions to policymaking decisions that shape regulation.
- Continuous monitoring of legislation and court decisions that trigger notification to our customers of any changes needed.
- Expedited development of compliance filings to allow companies to adopt solutions immediately upon regulatory approval.
- Delivery of those changes with clear concise instruction on impact to products.

Hi-Tech Access

- StateNet and LexisNexis Research Tools.
- Use of social media, intellectual capital, as well as the traditional advisories and bulletins to notify customers of important compliance information.

Dedicated Service

- Seasoned attorneys with private-firm claims defense and insurance product development experience
- Compliance professions with decades of insurance company compliance
- Consultative reviews of programs for compliance and filing support for custom proprietary programs

AAIS...An Open Book

Unlike other national advisory organizations, AAIS continues to provide a neutral, unbiased environment where data and information may be shared. AAIS is redefining Membership with an open, secure, and flexible platform that promotes scalability and speed to market, while driving innovation, differentiation and competitive advantage for all our Members of the AAIS Community.

- At AAIS, "open" means transparent. We freely share our strategies, development plans, and technologies.
- "Open" means equitable, where all Members, regardless of size, realize common benefits of participation in a secure environment that fosters trust.
- Our open platform provides all Members All Access to the full complement of AAIS programs, services, technologies, and tools.
- Our open Community supports sharing...sharing select data and information, sharing experience, sharing technologies, and sharing success.

Modernized to Optimize

Over the years, AAIS has made significant investments to upgrade its operations in support of its 'Best in Class' advisory programs, unparalleled service, state-of-theart technologies, and integrated tools. All promote efficiency, quality, and speed to market for our Member carriers.

With investments in the latest data and document management applications, modeling capabilities, distributed ledger technologies, machine learning and artificial intelligence (AI), AAIS has taken the lead in establishing the modern advisory organization for



the future.

Open Platform...Open Source

As a Member-focused nonprofit, our investments in infrastructure and technology development is matched by our commitment to continuous improvement. We are not influenced by potential revenue, profits, or shareholder value...only by the consistent and reliable delivery of value to our Members.

More and more, the applications and tools we develop to improve our own operational efficiencies have been built on open source, 'plug & play' technologies, so our Members can use them, integrate them into their own operations, and own a version for themselves.

That's the open source model...that's the AAIS way.

Lori Dreaver-Munn

Director - Compliance & Government Relations

Lori is a regulatory compliance legal analyst with over 20 years of experience in the insurance industry with an emphasis on



compliance and new program development. She is a key member of two initiatives within AAIS to modernize regulatory reporting, including the use of artificial intelligence to improve compliance filings and openIDL. Lori is a Member of the Association of Insurance Compliance Professionals (AICP), having served as president, regional director, and treasurer of the AICP's Western Chapter, and has been a contributing writer for the AICP journal and blog. She is a graduate of Arizona State University with an Arizona property and casualty producer's license.

Nicole Milos Director - Legal

Nicole Milos has extensive litigation experience, with most of her practice focusing on insurance law and compliance. Prior to coming to AAIS, Nicole was a partner



with the Chicago law firm, Cremer, Spina, Shaughnessy, Jansen + Siegert. Nicole served as a member of the AAIS COVID-19 Task Force, the President of the Advisory Counsel for the Pro Bono Network, past President of the Illinois Defense Counsel and as a member of DRI. She earned her BA from Saint Mary's College, as well as JD, and LL.M. in Information Technology and Privacy Law from John Marshall Law School.

