



MODERN ADVISORY SOLUTIONS

REGULATORY COMPLIANCE

For speedy, reliable insights and action on legislative, judicial, or regulatory changes that affect insurance products and services, look to AAIS.

AAIS Government Affairs, Legal & Compliance professionals continuously monitor the regulatory environment for changes in the evolving P&C marketplace and delivers timely updates to our Members. That vigilance also helps ensure AAIS maintains compliant forms.

AAIS Government Affairs, Legal & Compliance (GLC) services include:

- Participation in government relations activities through trade associations and other national entities.
 - Sharing information on impending regulatory actions with Members.
 - Contributions to policymaking decisions that shape regulation.
- Continuous monitoring of legislation and court decisions that trigger notification to our customers of any changes needed.
- Expedited development of compliance filings to allow companies to adopt solutions immediately upon regulatory approval.
- Delivery of those changes with clear concise instruction on impact to products.

Hi-Tech Access

- StateNet and LexisNexis Research Tools.
- Use of social media, intellectual capital, as well as the traditional advisories and bulletins to notify customers of important compliance information.
- Resource Tracking Dashboard for COVID-19 related DOI bulletins/orders, regulations, state/federal legislation and much more.
- Access to webinars

Dedicated Service

- Seasoned attorneys with private-firm claims defense and insurance product development experience
- Compliance professions with decades of insurance company compliance
- Consultative reviews of programs for compliance and filing support for custom proprietary programs

AAIS...An Open Book

Unlike other national advisory organizations, AAIS continues to provide a neutral, unbiased environment where data and information may be shared. AAIS is redefining Membership with an open, secure and flexible platform that promotes scalability and speed to market, while driving innovation, differentiation and competitive advantage for all our Members of the AAIS Community.

- At AAIS, “open” means transparent. We freely share our strategies, development plans and technologies.
- “Open” means equitable, where all Members, regardless of size, realize common benefits of participation in a secure environment that fosters trust.
- Our “open” platform provides all Members All Access to the full complement of AAIS programs, services, technologies, and tools.
- Our “open” Community supports sharing...sharing select data and information, sharing experience, sharing technologies, and sharing success.

Modernized to Optimize

Over the years, AAIS has made significant investments to upgrade its operations in support of its ‘Best in Class’ advisory programs, unparalleled service, state-of-the-art technologies, and integrated tools. All promote efficiency, quality, and speed to market for our Member carriers.

With investments in the latest data and document management applications, modeling capabilities, distributed ledger technologies, machine learning and artificial intelligence (AI), AAIS has taken the lead in establishing the modern advisory organization for the future.

For more information, contact an AAIS Advisor

Membership@AAISonline.com | 800.564.AAIS | www.AAISonline.com

Open Platform...Open Source

With our open, all-access platform we have enabled many of our own capabilities for use by our Members. That's why AAIS has extended that open platform approach to its technology solutions.

The natural evolution of AAIS advisory tools and technologies has delivered consistent, progressive benefits to our Members, regulators, and others in the insurance ecosystem. As a Member-focused nonprofit, our investments in infrastructure and technology development is matched by our commitment to continuous improvement. We are not influenced by potential revenue, profits, or shareholder value...only by the consistent and reliable delivery of value to our Members.

More and more, the applications and tools we develop to improve our own operational efficiencies have been built on open source, 'plug & play' technologies, so our Members can use them, integrate them into their own operations, and own a version for themselves. That's the open source model...that's the AAIS way.

Robin Westcott, J.D.

Robin is an attorney who spent more than 20 years in insurance-related regulatory positions in Florida, most recently as the state's appointed insurance consumer advocate. She joined AAIS in 2013, where she oversees product compliance operations, consults with state insurance departments about the practical implications of regulatory initiatives, and acts as the general counsel. Recently, Robin has led the development of innovative insurance products, including CannaBOP cannabis coverage and openIDL. She received a BS and JD from Florida State University.

