

FA

AgGL

FARM-AG PROPERTY ◀

FARMOWNERS

FARM-AG PROPERTY

For carriers looking to grow in specialized farm and agriculture operations, or farm and ag as a whole, AAIS delivers a modular, modern program that enables carriers to tailor products to their appetite.

AAIS forms and endorsements provide options to insure specialized farm and ag operations such as agritainment, precision farming and commercial agribusiness. A start-up farm-ag program will find the flexibility to write a range of operations, from hobby to large processing.

The **AAIS Commercial Farm-Ag Program** provides:

- A modular property program that allows policies to be written monoline or packaged with AgGL or other liability solutions.
- More than 60 endorsements to address farm and agribusiness, such as drones and agritainment.
- Easy to read forms with consistent language.

Hi-Tech Delivery

- AAIS content is easily integrated in policy administration system, such as BriteCore.
- Technology consultants, like Marias Technology, help AAIS Members understand their needs and align solutions to strengthen efficiency and effectiveness in implementation.

Dedicated Service

- AAIS Farm-Ag advisors stand ready to respond to Member inquiries.
- Our dedicated compliance team tracks state-level jurisdictional activities from start to law, and provides speedy product updates and filings to help carriers stay compliant.
- Dedicated onboarding specialist.
- AAIS will provide preview, side-by-sides, and other onboarding services for prospects.
- Ongoing communication and knowledge sharing in bulletins, advisory and other expert exchanges.
- Tailored solutions for custom product development providing carriers compelling, unique program offerings.
- Initial filing adoption of standard AAIS products in all states where the carrier will write business.
- Relieve carriers of statistical reporting burden so they focus on their core business operations.

For more information on the AAIS commitment to quality member focused service, contact an AAIS advisor.

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Member Focused Advisory Solutions



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AAIS PROGRAMS PROVIDE FLEXIBILITY TO UNDERWRITE SPECIALIZED FARM AG RISKS SUCH AS AGRITAINMENT, PRECISION FARMING AND COMMERCIAL AGRIBUSINESS...

Superior Service Supporting Member Growth

AAIS solutions are supported by a modern infrastructure, advanced technologies and a team of experienced and dedicated AAIS Advisors committed to delivering superior service...a hallmark of the AAIS approach.

Compliance, Filing and Government Affairs

All AAIS programs are supported by a team of lawyers, government affairs and product compliance specialists dedicated to monitoring laws and regulations impacting forms and rates. Members gain confidence knowing AAIS forms and manuals are kept up-to-date and fully compliant with the latest laws and regulations.

Statistical Reporting Services

For decades, AAIS has been a licensed statistical agent in 51 jurisdictions for all P&C lines, collecting data that helps Members meet regulatory statistical reporting responsibilities. Data reported to AAIS supports loss cost development and ratemaking that aids in the development of new products. AAIS statistical reporting services are included in Association Membership agreements and earn Members Preferred Pricing on their AAIS program affiliations (forms, manual rules, and rating info).

Actuarial Advice and Counsel

AAIS programs are fueled by our accredited actuarial specialists with the data, expertise, and tools to deliver credible, refined rating information. The AAIS actuarial team provides valuable counsel to Members' actuarial operations, particularly when considering new markets or exploring new rating variables.

Stride Insurance Solutions

Stride integrates the next generation capabilities of AAIS with advanced insurance technologies and support to deliver customized, modern programs with advanced infrastructure. The Stride team collaborates with Partners to develop unique solutions only offered by AAIS. Stride is dedicated to helping Members leverage emerging technologies and opportunities to enhance efficiency and promote growth.

For more information...

To find out more about AAIS's Farm-Ag solutions contact an AAIS Advisor:

Rich Peikofsky

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Rich comes to AAIS from Brethren Mutual Insurance Company where he was their Product and Compliance Manager for all lines. Rich has a degree in Horticulture from Delaware Valley University. After graduation Rich spent more than 30 years in Agricultural insurance as an agent, agency owner, marketing representative and Senior Product Specialist in Farm forms. His diverse background offers a unique perspective and understanding into how to protect our farm and agribusiness risks. Additionally, over his career Rich has received his CPCU, CRM, CIC, AFIS and CCP designations.



Member Focused Advisory Solutions