

AAIS

The Modern Advisory Community

A Whole New Advisory Vision

AAIS sees tremendous potential for the insurance community. Innovative technologies and methods of leveraging data and information are creating new opportunities to better assess risk, underwrite coverage, build and distribute new products, and service customers. Our vision for the future relies on trusted collaboration among carriers, regulators and other data and service providers.

The very nature of insurance advisory organizations is based in the need for a neutral, unbiased environment where data and information may be shared. The keys to success in the future lie in the “common good” values that underscore the AAIS commitment to our Member community. That’s why AAIS has introduced a whole new modern approach to Membership, an open all-access platform that delivers value across the entire AAIS community.

Welcome to the new AAIS...

The Open Platform Community Offering All Members All Access to All AAIS Advisory Programs, Services and Tools.

Open-source communities have spurred hi-velocity growth and advancements in development across other industries, from Linux software development and Firefox web browsing to Facebook social networking and WordPress online publishing. The common thread to these modern approaches is a community of companies committed to change for the common good.

AAIS has modified its approach to Membership to deliver even greater value while maintaining its commitment as a Member-focused advisory organization. We see AAIS as a unique community of insurance carriers, regulators and service providers that comes together to build a more cost-effective and sustainable ecosystem for the insurance industry. Each Member of the AAIS community realizes the collective benefits of participation in a safe, transparent, open environment that relies on sharing...sharing select data information, sharing experience, sharing technologies, and sharing success.

The new AAIS Membership is a pay-one-price, open platform that provides optimal value to the entire AAIS community of carriers, regardless of size. All Members gain access to the full complement of AAIS programs, services, technologies, and tools Members pay for separately today.

Now Included in **ALL ACCESS**

AAIS Membership

- Program Affiliation Fees
- Access to All AAIS Reference Material
- Statistical Reporting Services, using AAIS Stat Plan
- AAIS Policy Form Clause Library
- AAIS Library of Side-by-Side Comparisons
- AAIS Risk Awareness Services
- Special Access to openIDL Distributed Ledger Technology

Isn't it Time to Modernize to Optimize?

Industry-Leading Advisory Programs

AAIS advisory solutions are built on a foundation of ‘Best in Class’ forms, rules, and loss costs. Our Commercial Lines, Inland Marine, Farm & Agriculture and Personal Lines Programs include access to thousands of endorsements to suit a Member’s underwriting and marketing strategy.

Commercial Lines	Inland Marine
Artisans Businessowners CannaBOP Combination Policy Crime Commercial Auto Commercial Cyber Commercial Liability Commercial Crime Commercial Properties Commercial Umbrella Glass	Commercial IM (Filed) Commercial Output Farm Inland Marine IM Guide (Non-Filed) Personal Inland Marine
Farm & Ag	Personal Lines
Ag Commercial Excess & Umbrella Liability Ag General Liability Ag Output Farmowners Farm Inland Marine Farm Properties Farm Umbrella	Boatowners Dwelling Properties Home-Based Business Homeowners Family Cyber Protection Mobile-Homeowners Personal & Premises Liability Personal Auto Personal Inland Marine Personal Umbrella Yacht

For more information, contact an AAIS advisor:

Membership@AAISonline.com | 800.564.AAIS | www.AAISonline.com





The Modern Advisory Community

The Open, ALL ACCESS Advisory Membership

AAIS has made significant enhancements to Membership. Now, Members pay a single fee based on their net written premium to gain access to the AAIS community and a broad array of plug-and-play advisory programs, services and tools, including:

Modern Advisory Programs

- Access to All AAIS Reference Material, including forms, manuals, loss costs and rating guidelines for all AAIS Programs
- AAIS's state-of-the-market Product Deployment Platform (PDP) that provides online access to electronic Reference Data and Rating Information Data Models
- AAISdirect, a Members-only website with secure access to AAIS resources and tools
- Access to the AAIS Underwriting Platform (AAIS UP), an underwriting, rating and quoting platform (Homeowners By Peril, Inland Marine, and COP only)

Modern Advisory Services

- Effective and streamlined Onboarding Services that facilitate a smooth transition from current advisory program(s) to AAIS forms and endorsements, rules and factors, and loss costs
- Statistical Reporting services, using AAIS Stat Plan, provided as part of Membership
- AAIS Insights, Counsel and Collaboration with our experienced and dedicated Data and Actuarial Solutions and Government Affairs, Legal and Compliance teams

- AAIS Partner Network with access to trusted suppliers
- Preferred Access to AAIS Meetings, Communication and other Learning Assets including market reports, GLC Compliance Alerts, Product Updates, Webinars, AAIS Advisory Reports, and more.

Modern Advisory Tools

- AAIS's State-of-the-Market Product Delivery Platform (PDP), providing online access to electronic Reference Data and Rating Information Data Models
- AAIS Library of Side-by-Side Comparisons, powered by Kira, a state-of-the-art software package that enables comprehensive, comparisons of basic insurance forms and endorsements (ask about Custom Side-by-Side Comparisons)
- AAIS Policy Form Clause Library, allowing Members to assemble unique coverage language and create real-time manuscript policies to address their customer needs
- AAIS Underwriting Platform (AAIS UP), an underwriting, rating and quoting platform (ask for details on applicability)
- Access to openIDL, the insurance industry's first and only data information sharing network that uses blockchain to support regulatory reporting (ask for details)

AAIS...The Modern Advisory Experience

AAIS is a modern, not-for-profit community of insurance carriers. Our goal is to provide an open platform where Members share equally in common, best-in-class programs, state-of-the-art tools and technologies, and unparalleled service that support their long-term success. Members appreciate our collaborative approach to advisory services and contribute to the common good of the AAIS community without sacrificing their competitive advantage.

Join the Movement.

Ask an AAIS Advisor for details on how you can get the most from the new AAIS Advisory Membership.



The first insurance information-sharing platform built on distributed ledger technology

The openIDL platform was initially built to leverage the inherent features of distributed ledger technology to streamline regulatory reporting. With openIDL, Member carriers control their policy and loss data in a secure, trusted, and permission-based environment, while regulators receive the information needed to monitor market activity in a timely fashion.

**Speed, Transparency, Efficiency, Security.
That's openIDL.**