

AAIScompliance

Customized state filings
and compliance services
for property/casualty insurers





■ **AAIScompliance AT YOUR SERVICE**

- Do you need help getting new products to market quickly?
- Do your existing programs comply fully with state regulations?
- Would you like to take advantage of SERFF?

If these questions touch on your concerns, be aware that AAIS staff specialists are ready to help address them through the *AAIScompliance* customized filings and compliance service. This service is currently used by property/casualty carriers for both routine filings and major compliance projects.

The *AAIScompliance* team has more than 75 years combined experience in filings and compliance. Its members processed more than 2,000 filings last year alone, and they have managed nearly 450 third-party filings since 2003.

As those figures indicate, AAIS filings specialists have extensive experience in filing independent company materials, advisory organization materials for adoption, and loss cost multipliers for more than 20 lines of property/casualty insurance.

In addition, AAIS's seasoned professionals are prepared to review your existing programs to determine if they are in compliance with all state requirements, saving your company from costly penalties during a market conduct examination.

For information on how you can tap AAIS resources and staff expertise for your next project, contact us at compliance@AAISonline.com, or by calling 800-564-AAIS.

■ **FILING SERVICES**

AAIScompliance specialists are ready to take on the administrative tasks of state filings so your staff can concentrate on achieving your business goals.

Acting as your filings team, our specialists will--

- Draft filing transmittal cover letters
- Advance state filing fees where needed
- Submit filings electronically where permitted
- Draft responses to state concerns for your review and approval
- Monitor the progress of the project
- Provide you with regular status reports
- Provide you with electronic copies of approved filings

"I was very happy with the timely service provided by the professionals at AAIS. The team assured me they could resolve a dilemma my company faced, and within weeks we were completely satisfied. Compliance is no longer a worry."

—Michael A. Yeager, president and CEO
Lehigh Mutual Ins. Co., Allentown, Pa.

■ SERFF FILINGS

AAIS was the first advisory organization to submit countrywide filings through SERFF. As a licensed third-party SERFF filer, AAIS offers expedited electronic filing of program materials (forms, manuals, disclosure notices, etc.) where permitted. This service can significantly reduce the time it takes to get approval.

■ COMPLIANCE REVIEW SERVICES

Any property/casualty company, whether it uses AAIS programs or not, will benefit from a systematic compliance review by *AAIScompliance* professionals.

For existing programs, our specialists will identify where your programs deviate from state requirements and implement or recommend updates to comply with the latest state mandates.

For new programs, our specialists will--

- Review and complete required checklists
- Develop necessary compliance endorsements
- Draft filing memorandum detailing changes being made with the filing

For companies that use AAIS programs, AAIS will audit your filings to determine if proper action has been taken to adopt current AAIS programs, and recommend additional filing action if needed.

■ **Compliance Guide**

AAIScompliance staff maintains this comprehensive resource of state filing requirements for forms, rules, and rating information. The *Guide* is distributed free of charge to AAIS affiliates and available online through the *AAISdirect* Internet service. Other companies may purchase the publication for a nominal charge.

“In recent years, our company has moved into new states and added product enhancements to improve our competitive position. Throughout this, we have relied on the experience and expertise of AAIS to submit and manage our state filings.

We have always been impressed with the level of professionalism, service and accessibility of AAIS staff. In addition, the cost for services represents a good economic value and reduces the strain on our limited staff.

We consider AAIS a valuable partner as we pursue our growth strategy.”

— David Karns, vice president of underwriting
Southern Mutual Church Insurance



■ **AAIS: Expanding your product choices**

AAIS is a national advisory organization that develops policy forms, manual rules, and rating information for 23 lines of insurance, including:

Personal Lines

Homeowners
Mobile Homeowners
Personal Monolines
Boatowners
Personal Umbrella

Farm & Ag Lines

Agricultural Output
Farmowners
Farm Monolines
Farm Umbrella

Commercial Lines

Artisans
Businessowners
Commercial Monolines
Commercial Umbrella

Inland Marine & Output

Inland Marine Guide
Commercial Output
Commercial Output XL
Developers Output

AAIS programs are used by more than 600 property/casualty insurers of all sizes throughout the U.S., including national, regional, and specialty carriers.

AAISdirect

AAIS forms, manuals, bulletins, and other materials are available online through the *AAISdirect* Internet service.

In addition, *AAISdirect* provides access to complementary risk information services provided by other organizations, including the "Risk Meter" mapping service (available to all *AAISdirect* users) and property valuation services developed by e2Value (available to users affiliated for farm and residential property lines).

For information on affiliating with AAIS for any of its line of insurance programs, or to sign up for *AAISdirect* service, contact Rick Maka, director of marketing, at rckm@AAISonline.com, or by calling 800-564-AAIS.



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