

Edmund J. Kelly

President & CEO

I was attracted to AAIS because it focuses exclusively on product development for its member companies, and fills a critical need for competitive choice in product resources. All of our revenue--100%--is devoted to the maintenance of quality programs used by more than 700 insurers throughout the U.S.

Those programs encompass more than 25 lines of personal, commercial, agricultural, and inland marine insurance, described in detail under the 'Products' menu of this website. On numerous occasions, AAIS has been the first advisory organization to make important innovations available to the industry--most recently its Homeowners By-Peril Rating Plan.

It is only through the efforts of the entire AAIS team that I find myself in a position to lead an organization with a reputation for stable growth, effective expense control, sound finances, and a very promising future.

As you review the content on this website, you'll find--as I have frequently and consistently heard from our member companies since I joined the AAIS team--the AAIS truly provides products and people you can rely on."

